

## Press release



Madrid

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### Trajano Iberia, managed by Deutsche Bank, begins trading in the Mercado Alternativo Bursátil (MAB)

- The company's initial market capitalization will be 94 million Euros.
- The company's objective is to invest 190 million Euros in Real Estate assets focused on commercial properties.
- Deutsche Asset & Wealth Management will be handling the Real Estate management of the company.

**Trajano Iberia**, Real Estate company of recent creation has been listed in the Mercado Alternativo Bursatil with an initial market capitalization of 94.8 million Euros. The company successfully completed a capital increase of 94.8 million Euros between investors from the Wealth Management division of Deutsche Bank Spain on the 8<sup>th</sup> of June. Although the Socimi regulations foresees a 2 year period to meet all the Socimi requirements, including having the company listed in a stock exchange, the governing body of the company has considered positive to be listed from the beginning, providing more liquidity to its investors.

The company is managed by the Real Estate division of Deutsche Asset & Wealth Management, with a team led by Carlos Manzano. Currently, the entity manages more than 46,000 million Euros worldwide in real estate assets and 740 million Euros in Spain and Portugal.

The company's current funds, 94.9 million Euros, will allow Trajano Iberia in this phase, together with additional financing, to close transactions for an approximate 190 million Euros in real estate assets focused mainly on the Spanish commercial sector and to a lesser extent, the Portuguese commercial sector. The company's strategic plan foresees to have invested the full investing capacity of the company in a maximum period of 24 months, even though the team believes this time frame might be reduced, depending on the real estate market evolution, the available product and the existing competition.

The main investment focus will be on office assets located in semi prime locations in Madrid and Barcelona and prime locations in other big Spanish cities, and in shopping centers or retail parks where these assets have a dominant position and a recurring cash flow. Logistics investments will also be analyzed, mainly on the Madrid-Barcelona axis and the Pais Vasco-Valencia Axis.

Even though the asset management of the company is performed by Deutsche Bank, the relevant decisions will be taken by its governing bodies. In this sense, The Board of Directors of the company is composed by professionals of vast experience in the corporate sector, led by José Moya Sanabria, president of Persán. For José Moya,



*“Trajano Iberia has been created in order to create value for its shareholders with a long-term focus, always with prudent criteria. We trust that the Spanish economic turnaround will allow us to fulfill our goal”.*

Carlos Manzano, head of Real Estate Iberia within Deutsche Asset & Wealth Management, believes that *“Trajano Iberia will allow the investors of this division of Wealth Management to take advantage of the opportunities that real estate market is offering. In the next few months we expect to invest in real estate assets that allow us to generate a recurring and stable return to our shareholders as well as generate value linked to the growth of the real estate cycle”.*

The company designated Deutsche Bank as placing bank of the capital increase done on the 8<sup>th</sup> of June, while Deloitte has acted as registered advisor, Garrigues as legal advisor and PwC as the company’s auditor. The company’s liquidity provider will be Beka Finance.

For more information:

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#### **Trajano Iberia Socimi, S.A.**

Is a real estate company of recent creation, aimed at the investment in a diversified portfolio of assets located mainly in Spain and intended to be let. The investment profile of the company will be centered in offices, shopping centers and logistic assets. For more information on the company’s business please visit the web page [www.trajanoiberia.es](http://www.trajanoiberia.es).